Committee: Pension Fund Advisory Panel

Date: 6th December 2017

Agenda item: 3

Wards: All

Subject: Pension Fund Performance (1st July - 30th September 2017)

Lead officer: Caroline Holland, Director of Corporate Services

Lead member: Councillor Philip Jones Forward Plan reference number: N/A

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RECOMMENDATIONS

a) Panel members are asked to note the content of this report, in particular, the market values and performance of the total Fund and component portfolios for the quarter ending 30th September 2017, attribution of the results and the market environment during the period.

1.0 PURPOSE OF REPORT

- 1.1 To report the investment performance at total Fund level, and of the individual fund managers, for the guarter to 30th September 2017.
- 1.2 The report gives the Panel a consistent basis on which to review the performance of the Fund as at 30th September 2017 and provide information to support future actions including implementation of the investment strategy, monitoring of the management arrangement and periodic rebalancing.

2.0 PERFORMANCE REPORT

- 2.1 The attached Fund Analysis & Performance Report (**Appendix 1**) produced by State Street GS Performance Services provides useful analysis and insights of the Pension Fund activity and results for the quarter to 30th September 2017.
- 2.2 The report highlights the performance of the total Fund by asset class compared to the customised benchmark. It also includes comprehensive analysis of the performance of each manager against their specific benchmark and a comparison of performance over longer periods.
- 2.3 At 30th September 2017 the total Fund was valued at £661.6m, up by £7.7m (or 1.2%) since 30th June 2017.

3.0 Market Background/Outlook

3.1 Geopolitical and policy events remained the major talking points within investment markets over the quarter, as economic data was again positive and volatility within many markets was subdued. Following dovish statements from the European Central Bank and Bank of Japan, market guidance from the US Federal Reserve (Fed) meeting was the main focus as the summer ended. The Fed's more hawkish tone following its September meeting surprised markets, as it suggested it would begin trimming its USD 4.5 trillion balance sheet in October and also signalled another interest rate hike this year.

There was no change in policy from the Bank of England (BoE) over the quarter. While it is clear that an interst rate rise should be expected in the coming months, BoE Governor Mark Carney was keen to emphasise that rate increases are likely to be limited and gradual in a speech in September.

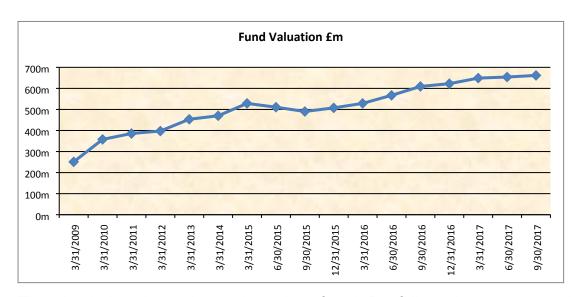
Economic data for the Euro area economy continues to show positive signs, despite continued strength in the Euro. Unemployment again fell and Q2 2017 GDP growth was confirmed at 2.5% on a seasonally adjusted annualised basis. In August, Manufacuring PMI readings in France, Italy and Spain surpassed those in Germany for the first time in 12 years.

4.0 PERFORMANCE OF THE FUND

4.1 The table below shows the Fund's strategic asset allocation as at 30th September 2017 against the asset allocation of the benchmark. The Fund was overweight in Equities and underweight in Bonds and Property compared to the benchmark.

| At 30/09/2017 | Total Equity | Total Bonds | Cash/Alts | Property | Total Fund |
|----------------------------|-----------------|----------------|-----------|----------|---------------|
| | % | % | % | % | % |
| Fund Asset Allocation | 73.7 | 22.5 | 0.4 | 3.4 | 100 |
| Fund Benchmark | 70.5 | 24.5 | N/A | 5.0 | 100 |
| Difference | 3.2 | (2) | N/A | (1.6) | - |
| overweight / (underweight) | | | | | |

- 4.2 The Fund underperformed the benchmark by 0.3% for the quarter ending 30th September 2017. It gained 1.1% compared to the benchmark return of 1.4% for the period.
- 4.3 The 0.3% underperformance was due to stock selection. The manager's results are discussed in more detail below in section 5.
- 4.4 The following graph illustrates the Fund's market value trend between 31st March 2009 and 30th September 2017. It shows that the market value of the Fund has appreciated by £411m or 164% over the 8 ½ yr. period.



4.5 The table below shows the market value of each Portfolio at the start and end of the period. The change in value over the period is a combination of the net money flows into or out of each Portfolio and any gain or loss on the capital value of investments.

| Fund | Market Value 30/06//17 £000 | Capital Gain/loss £000 | Income £000 | Market Value 30/09/17 £000 | % of Total Fund |
|------------------------|--------------------------------------|------------------------------|----------------|-------------------------------------|-----------------------|
| UBS Passive Equity | 290,732 | 4,355 | 1,276 | 296,517 | 45 |
| Aberdeen Fixed Income | 150,429 | (2,005) | 588 | 149,066 | 23 |
| Aberdeen Active Equity | 124,825 | 613 | 486 | 125,937 | 19 |
| UBS Active Equity | 65,298 | 1,001 | 581 | 66,950 | 10 |
| UBS Property | 15,581 | 217 | 121 | 15,919 | 2 |
| BlackRock Property | 7,074 | 111 | 41 | 7,230 | 1 |
| Total External Fund | 653,939 | 4,293 | 3,093 | 661,619 | 100 |
| Internal Investments | 150 | | | 150 | |
| Total | 654,089 | | | 661,769 | |

4.6 The following table provides detailed analysis of the return on the Fund's investment for the period relative to the benchmark.

| Sector | Market Value | Market Value | Fund Return | Benchmark |
|---------------------|-----------------|-----------------|----------------|-----------|
| | June 2017 | Sept 2017 | Sept 2017 | Sept 2017 |
| | £000 | % | % | % |
| UK Equities | 282,928 | 287,889 | 1.7 | 2.1 |
| Overseas Equities | 196,754 | 199,625 | 1.9 | 2.3 |
| North America | 67,033 | 67,964 | 1.4 | 1.4 |
| Continental Europe | 54,544 | 56,167 | 3.2 | 3.7 |
| Total Far East | 54,338 | 53,802 | 0.3 | 1.1 |
| Other Intl Equities | 20,840 | 21,692 | 4.4 | 4.6 |
| UK Bonds | 37,827 | 37,445 | (0.2) | (0.3) |
| Overseas Bonds | 37,865 | 36,768 | (2.0) | (1.5) |
| UK Index-Linked | 74,599 | 74,713 | (0.6) | (8.0) |
| Cash Alternatives | 2,090 | 2,929 | (0.6) | - |
| Property | 21,876 | 22,250 | 2.3 | 2.4 |
| Total | 653,939 | 661,619 | 1.1 | 1.4 |

4.7 The Fund's assets are invested in various sectors and markets globally. During the quarter to 30th September 2017, all Equities yielded positive returns, but missed the benchmark. Property also yielded a positive return and also did not meet the benchmark. Fixed interest securities yielded negative returns

5.0 FUND MANAGER PERFORMANCE

UBS

5.1 UBS manages three portfolios for LB Merton Pension Fund.

(1) UBS Active Global Equity

5.2 The market value of the active equity portfolio managed by UBS was £67.0m (£65.3m in June 2017). During the quarter the manager's performance of 2.4% underperformed the benchmark of 2.5%.

The table below shows the movement during the period within the portfolio.

| UBS Active | 30/06/2017 | | Purchases | Sales | Gain/Loss | Income | 30/09/2 | 2017 |
|-----------------------------|------------|----|-----------|--------|-----------|--------|---------|------|
| Equity | £000 | % | £000 | £000 | £000 | £000 | £000 | % |
| Total Equities | 64,724 | 99 | 9,224 | 8,465 | 1,001 | 652 | 66,484 | 99 |
| Cash & Cash Alternatives | 574 | 1 | 9,117 | 9,224 | - | - | 466 | 1 |
| Total | 65,298 | | 18,341 | 17,690 | 1,001 | 581 | 66,950 | 100 |

The manager's mandate is summarised in the following:

- For the portion of the Active Portfolio invested in UK Equities, the manager shall seek to outperform the benchmark by 1% p.a.
- For the portion of the Active Portfolio invested in Emerging Markets, the manager shall seek to outperform the benchmark by 2.0% p.a.

Performance of the UBS Active Equity over various time periods

| Period | Manager | Benchmark | Variance | Comment |
|----------------|---------|-----------|----------|----------------|
| | % | % | % | |
| Last 3 months | 2.4 | 2.5 | (0.1) | underperformed |
| Last 12 months | 11.4 | 12.6 | (1.2) | underperformed |
| Last 3 years | 7.7 | 8.9 | (1.2) | underperformed |
| Last 5 years | 9.4 | 10.2 | (8.0) | underperformed |

(2) UBS Global Equity (Passive)

5.3 The passive equity portfolio was valued at £296.5m (£290.7m in June 2017). During the quarter the manager's performance of 1.9% underperformed the benchmark of 2.0%.

The table below shows the movement of assets during the guarter.

| UBS | 30/06/20 | 17 | Purchases | Sales | Gain/ | Income | 30/09/20 |)17 |
|--------------------------|----------|-----|-----------|-------|-------|--------|----------|-----|
| Passive | | | | | Loss | | | |
| | £000 | % | £000 | £000 | £000 | £000 | £000 | % |
| UK Equities | 160,223 | 55 | 4,670 | 3,380 | 1,973 | 1,312 | 163,486 | 55 |
| North America | 60,304 | 21 | - | - | 843 | - | 61,147 | 21 |
| Continental Europe | 35,373 | 12 | - | - | 1,308 | - | 36,681 | 12 |
| Japan | 17,438 | 6 | - | - | 155 | - | 17,592 | 6 |
| Total Pacific (ex Japan) | 17,736 | 6 | - | - | 76 | - | 17,812 | 6 |
| Cash & Alternatives | (341) | - | 4,810 | 4,670 | - | 1 | (202) | - |
| Total | 290,732 | 100 | 9,480 | 8,050 | 4,355 | 1,276 | 296,517 | 100 |

The manager is to track the Benchmark index over rolling three year periods.

This table shows the performance of the portfolio.

| Period | Manager | Benchmark | Variance | Comment |
|----------------|---------|-----------|----------|----------------|
| | % | % | % | |
| Last 3 months | 1.9 | 2.0 | (0.1) | underperformed |
| Last 12 months | 13.8 | 14.0 | (0.2) | underperformed |
| Last 3 years | 11.6 | 11.7 | (0.1) | underperformed |
| Last 5 years | 12.6 | 12.6 | - | In-line |

(3) UBS Property Fund

5.4 The market value of the property portfolio managed by UBS was £15.9m (£15.6m in June 2017). During the quarter the manager's performance of 2.2% underperformed the benchmark of 2.4%.

The table below shows the movement during the period within the portfolio.

| UBS Triton | 30/06/2017 | | Purchases | Sales | Gain/Loss | Income | 30/09/2 | 017 |
|-----------------------------|------------|-----|-----------|-------|-----------|--------|---------|-----|
| (Property) | £000 | % | £000 | £000 | £000 | £000 | £000 | % |
| Property | 14,802 | 95 | - | - | 217 | 121 | 15,019 | 94 |
| Cash & Cash Alternatives | 779 | 5 | 121 | - | - | - | 900 | 6 |
| Total | 15,581 | 100 | 121 | - | 217 | 121 | 15,919 | 100 |

The manager is to track the Benchmark index over rolling three year periods.

This table shows the performance of the portfolio.

| Period | Manager | Benchmark | Variance | Comment | |
|----------------|---------|-----------|----------|----------------|--|
| | % | % | % | | |
| Last 3 months | 2.2 | 2.4 | (0.2) | underperformed | |
| Last 12 months | 8.9 | 9.3 | (0.4) | underperformed | |
| Last 3 years | 9.0 | 8.9 | 0.1 | outperformed | |
| Last 5 years | 7.7 | 9.5 | (1.8) | underperformed | |

Aberdeen Asset Management

5.5 Aberdeen manages two portfolios for the LB Pension Fund.

(1) Aberdeen Active Global Equity

5.6 The market value of the active equity portfolio managed by Aberdeen was £125.9m (£124.8m in June 2017). During the quarter the manager's performance of 0.9% underperformed the benchmark of 2.5%.

The following below shows the movement during the period within the portfolio.

| Aberdeen Active Equity | 30/06/2017 | | Purchases Sale | | Gain/ Loss | Income | 30/09/2017 | |
|-----------------------------|------------|-----|----------------|--------|---------------|--------|------------|-----|
| | £000 | % | £000 | £000 | £000 | £000 | £000 | % |
| UK Equities | 66,516 | 53 | 4,386 | 3,720 | 69 | 571 | 67,251 | 54 |
| North America | 6,728 | 5 | - | 2 | 91 | - | 6,817 | 5 |
| Continental Europe | 19,171 | 15 | 714 | 815 | 416 | 49 | 19,486 | 16 |
| Japan | 10,722 | 9 | - | 342 | (41) | - | 10,339 | 8 |
| Total Pacific (ex Japan) | 8,443 | 7 | - | 342 | (41) | - | 8,059 | 6 |
| Other Intl Equities | 12,305 | 10 | - | 65 | 120 | - | 12,360 | 10 |
| Cash & Alternatives | 940 | 1 | 10,442 | 9,757 | - | 1 | 1,625 | 1 |
| Total | 124,825 | 100 | 15,541 | 15,043 | 613 | 486 | 125,937 | 100 |

5.7 Although this portfolio is an active mandate, 35% is held in pooled funds. The Manager is required to outperform the benchmark by 1.25% p.a over rolling 3yr periods.

This table shows the performance of the portfolio

| Period | Manager % | Benchmark % | Variance % | Comment |
|----------------|--------------|----------------|---------------|----------------|
| Last 3 months | 0.9 | 2.5 | (1.6) | underperformed |
| Last 12 months | 12.7 | 14.8 | (2.1) | underperformed |
| Last 3 years | 9.5 | 11.2 | (1.7) | underperformed |
| Last 5 years | 9.8 | 11.6 | (1.8) | underperformed |

(2) Aberdeen (Bonds)

5.8 The market value of the bonds portfolio was £149.1m (£150.4m in June 2017). During the quarter the manager's performance of (1.0%) underperformed the benchmark of (0.9%).

The table below shows the movement during the period within the portfolio.

| Aberdeen (Bonds) | 30/06/2017 | | Purchases | Sales | Gain/ | Income | 30/09/2 | 017 |
|---------------------|------------|-----|-----------|-------|---------|--------|---------|-----|
| | | | | | Loss | | | |
| | £000 | % | £000 | £000 | £000 | £000 | £000 | % |
| UK Bonds | 37,827 | 25 | 421 | 341 | (462) | 392 | 37,445 | 25 |
| Overseas Bonds | 37,865 | 25 | - | 329 | (769) | - | 36,768 | 25 |
| UK Index Linked | 74,599 | 50 | 912 | 25 | (773) | 308 | 74,713 | 50 |
| Cash & Alternatives | 138 | 0 | 1,374 | 1,373 | - | - | 139 | 0 |
| Total | 150,429 | 100 | 2,708 | 2,067 | (2,005) | 588 | 149,066 | 100 |

The manager is required to outperform its benchmark by 0.75% p.a. over a rolling three year period.

This table shows the performance of the portfolio.

| Period | Manager | Benchmark | Variance | Comment | |
|----------------|---------|-----------|----------|----------------|--|
| | % | % | % | | |
| Last 3 months | (1.0) | (0.9) | (0.1) | underperformed | |
| Last 12 months | (4.1) | (4.5) | 0.4 | outperformed | |
| Last 3 years | 9.4 | 9.7 | (0.3) | underperformed | |
| Last 5 Years | 7.7 | 7.7 | - | In-line | |

BlackRock (Property)

5.9 The market value of the property portfolio managed by Blackrock was £7.2m (£7.1m in June 2017). During the quarter the manager's performance of 2.2% underperformed the benchmark of 2.4%.

The following table below shows the movement in the portfolio during the period.

| Blackrock | 30/06/2017 | | Purchases | Sales | Gain/Loss | Income | 30/09/2 | 2017 |
|-----------------------------|------------|-----|-----------|-------|-----------|--------|---------|------|
| | £000 | % | £000 | £000 | £000 | £000 | £000 | % |
| Property | 7,074 | 100 | 45 | - | 111 | 59 | 7,230 | 100 |
| Cash & Cash Alternatives | - | - | 45 | 45 | - | - | - | - |
| Total | 7,074 | 100 | 90 | 45 | 111 | 41 | 7,230 | 100 |

The manager is required to outperform the average of similar institutional pooled vehicles by investing in a diversified range of property throughout the UK, principally, but not exclusively, in the retail, office and industrial/warehouse sectors.

This table shows the performance of the portfolio.

| Period | Manager | Benchmark | Variance | Comment | |
|----------------|---------|-----------|----------|----------------|--|
| | % | % | % | | |
| Last 3 months | 2.2 | 2.4 | (0.2) | underperformed | |
| Last 12 months | 7.3 | 9.3 | (2.0) | underperformed | |
| Last 3 years | 6.4 | 8.9 | (2.5) | underperformed | |

6. OTHER ISSUES AFFECTING THE FUND

6.1 Update on the implementation of the pension fund investment strategy, introduction of MiFID II and Training Plan for the Pension Fund Advisory Panel and Merton Pension Board are the subjects of separate reports to this meeting.

7. FINANCIAL, RESOURCE AND PROPERTY IMPLICATIONS

7.1 All relevant implications are included in the report.

8. LEGAL AND STATUTORY IMPLICATIONS

8.1 All relevant implications are included in the report.

9. HUMAN RIGHTS, EQUALITIES AND COMMUNITY COHESION IMPLICATIONS

9.1 N/A

10. RISK MANAGEMENT AND HEALTH AND SAFETY IMPLICATIONS

10.1 Risk management is an integral part of designing the investment portfolio of the fund particularly in the current volatile economic environment.

11. BACKGROUND PAPERS

11.1 StateStreet Analytics performance report and individual Fund Managers investment reports.

